

**The University of Newcastle
Master of Business Administration**

Course Information

Term	Course	Assumed Knowledge
Trimester 3 (Aug)	GSBS6020 Management and Organisational Behaviour	
	GSBS6483 Cross Cultural Negotiation and Management	
	GECO6410 Economics of Competitive Advantage	
	GSBS6480 International Business Environment	
Trimester 1 (Jan)	GSBS6010 Foundations of Marketing Theory	
	GSBS6200 Accounting and Financial Management	
	GSBS6610 Operations and Supply Chain Management	Basic/intermediate MS Excel skills
	GSBS6162 Entrepreneurship	
Trimester 2 (May)	GSBS6484 Corporate Governance and Social Responsibility	
	GSBS6060 Strategic Management	80 units of 6000 level courses
	GSBS6070 Principles of Leadership	
	GSBS6130 Corporate Finance	